

The Power Of Influence

List your ten closest associates. Answer each question for each associate.

- | | |
|----------|-----------|
| 1. _____ | 6. _____ |
| 2. _____ | 7. _____ |
| 3. _____ | 8. _____ |
| 4. _____ | 9. _____ |
| 5. _____ | 10. _____ |

What influence does this person have on my life?

Do I admire this person? If so why?

What do I have in common with this individual?

Does this person have good things to say about others or does he/she ridicule and demean others when they are not present?

Does this person enjoy the quality of life I hope to enjoy one day?

Is this individual successful?

Does this person offer positive feedback and support to others who express their goals and vision in life?

Is this relationship beneficial to me?
